# Positive developments driven by strategic initiatives in a challenging year

- Divestment expected to result in dividend of DKK 700m in 2021-2023

Investor presentation 25 February 2021

Árni Ellefsen, CEO

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# **Overview**

- Divestment of Danish business
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# Divestment of the Group's Danish business

- Satisfactory financial results for 2020, net profit of DKK 166m after tax (RoE: 7.6%)
- Expected dividend payout of DKK 5 per share, for a total of DKK 48m
- Sales agreement with Spar Nord regarding the sale of the Group's Danish business at the carrying amount plus a goodwill amount of DKK 255m
- The divestment is expected to result in an excess coverage of more than DKK 700m over the CET1 ratio target of 23%
- Expect to distribute DKK 450m in extraordinary dividends later this year and the remaining DKK 250m in 2022 and 2023
- The Group's financial targets adjusted as a result of the divestment

# **Equity story**





### Focus on improving customer experience and on efficient cost management

- Firmly anchored in the Faroes continued profitable growth in Greenland and in the pensions and insurance field
- A significant player in two attractive markets
- Strategic focus:
  - plain and relevant holistic advice on financing, insurance, investments and pensions delivering improved customer experience both digital and in-person

  - efficient, digital organisation
- Low-risk loan portfolio with limited exposure to historically risky sectors
- Well-consolidated group appropriate capital resources relative to targets
- A group known for its credible conduct and integrity and one that complies with current ethical guidelines and regulations as well as contributing to the development of a sustainable community

### **Targets**

#### Customer

- Relational NPS > 40 at branches and in corporate departments
- Relational NPS > 15 in Customer Service and in Banking for young people
- Transactional NPS > 90
- Holistic advice at 90% of customer meetings

### **Employees**

- High performance in in-house corporate culture survey (minimum 4.5)
- Employee turnover < 7% per year
- No one gender should make up more than 60 per cent among managers and in all departments

### **Shareholders**

- ROE ≥ 8% p.a.
- C/I  $\leq$  55%
- Dividend payout ratio 50%
- Share buybacks
- CET1 ratio > 23%
- Total capital ratio incl. MREL > 33%

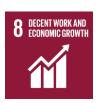
# Increased emphasis on ESG

### Sustainability – an ever more integral part of our business

- Staying true to our heritage, we are firmly committed to making a positive difference for all our stakeholders
- We have a unique opportunity to contribute to the transition to a sustainable society and a sustainable economy
- As part of the 2020 Annual Report, we have begun to disclose ESG (Environmental, Social & Governance) ratios in order to increase transparency with respect to the Group's footprint in society
- The ESG ratios form part of our CSR reporting, in which we explain about our work on corporate responsibility, including on selected Sustainable Development Goals
- We plan to further develop products for our customers that support sustainable developments











### **ESG** key figures

Environmental data	Target (2025)	Status 2020
Co <sub>2</sub> e, scope 1, metric tonnes	50	131.2
Co <sub>2</sub> e, scope 2, metric tonnes	75	112.3
Energy Consumption, GJ	4,200	4,881
Renewable Energy Share, %	50	29.6
Social data		
Full-Time Workforce, FTE		377.7
Gender Diversity, %	40–60	60
Gender Diversity, Management, %	40–60	41
Employee Turnover Ratio, %	7	10.7
Sickness Absence, days/FTE	5	7.8
Governance data		
Gender Diversity, Board, %	40-60	16.7
Board Meeting Attendance Rate, %	-	98.9
CEO Pay Ratio, times	-	6.4
Other		
Documents signed digitally by customers, $\%$	99	95.5
Net Promoter Score	>40	10

# Highlights in 2020

## **Operating highlights**

- Initiatives launched in 2019 executed in 2020
  - No threshold for negative interest rates on corporate deposits
  - Changes in customer concepts
- Activity levels adapted to the COVID-19 situation from mid-March
- New customer philosophy executed in Faroe Islands and Greenland
- Sale of Danish business

# Financial highlights

- Operating income up 4% and operating costs down 5%
- Profit before impairment charges up 24%
- Net impairment charges were a reversal of DKK 5m (including a discretionary management estimate of DKK 52m) (DKK 69m)
- Profit before tax from continuing operations of DKK 152m (DKK 182m)
- Profit before tax from discontinued operations of DKK 54m (DKK 78m)
- CET1 capital ratio of 22.6% and total capital ratio of 26.4%

#### **Profit & Loss**

	2020	2019	Index
Net interest income	258	230	112
Net fee and commission income	60	56	107
Net insurance income	45	52	86
Other operating income	24	33	75
Operating income	387	371	104
Operating costs	-238	-250	95
Sector costs	-1	0	165
Profit before impairment charges	149	120	124
Net impairment charges on loans	5	69	7
Operating profit	154	189	81
Non-recurring items	0	-5	
Investment portfolio earnings	-2	-3	67
Profit before tax, continuing operations	152	182	84
Profit before tax, discontinued operations	54	78	70
Profit before tax	206	260	79

### **Key Metrics**

	2020	2019	Index
Loans and advances	7.6	7.4	103
Deposits and other debt	7.8	8.7	89
Mortgage credit	2.4	2.0	117
Operating cost / income, %	61	67	
Total capital ratio, %	26.4	22.3	
CET1 capital ratio, %	22.6	18.8	

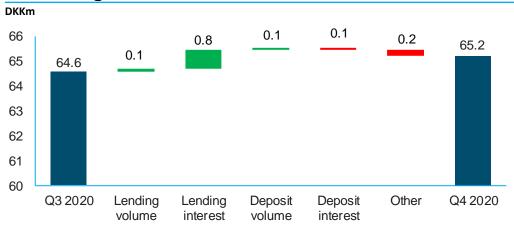
# Negative interest rate brackets lifting net interest income

#### **Comments**

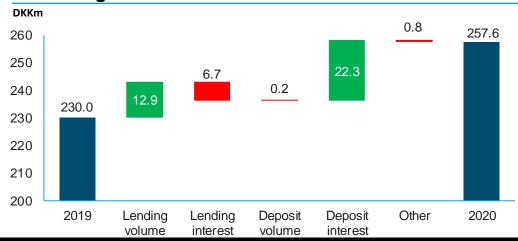
- Net interest income up DKK 0.6m QoQ and up by DKK 27.6m YoY mainly due to negative interest rates
- Effects of negative interest rate brackets on pension and retail deposits feeding through in 2020
- From 1 April, no longer a threshold for negative interest rates on corporate deposits
- Lending volumes up by DKK 106m QoQ and up by DKK 245m YoY

#### **Loans and deposits** Deposits Loans **DKKbn** 8.7 9 7.9 7.6 7.8 7.5 7.6 7.5 7.5 8 7.4 7.5 7.4 7.3 5 4 Q1 2020 Q3 2019 Q4 2019 Q2 2020 Q3 2020 Q4 2020

### QoQ changes in net interest income



### YoY changes in net interest income

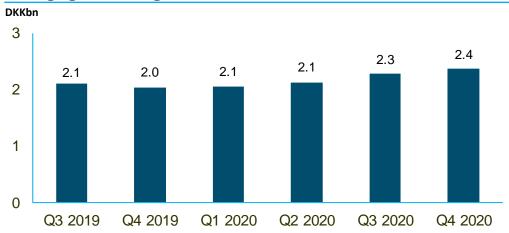


# Fee and commission income up

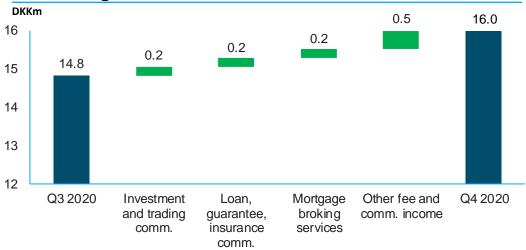
#### **Comments**

- Net fee and commission income up by DKK 1m QoQ and by DKK 4m YoY
- Changes in customer concepts in December 2019 main driver of increase in fee and commission income in 2020
- Mortgage-broking volumes up DKK 92m QoQ and DKK 339m YoY

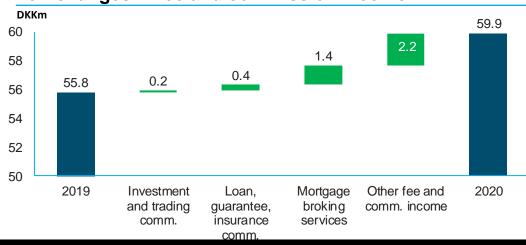
### **Mortgage-broking services**



### QoQ changes in fee and commission income



### YoY changes in fee and commission income



# Trygd's growth trajectory continues

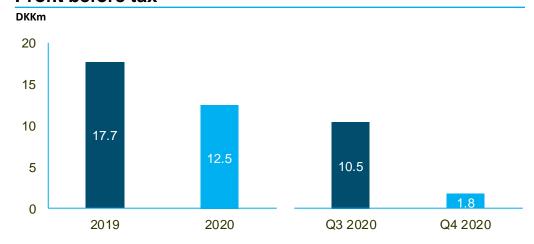
#### **Comments**

- Combined ratio of 89% in 2020 compared to 84% in 2019
- Net premium income up by DKK 8m YoY and down by DKK 0.3m QoQ
- Net claims up by DKK 15m YoY and up by DKK 9m QoQ
- Claims in 2020 driven by windstorm events in Q1 and workers' compensation runoff in Q4
- Profit before tax of DKK 12m in 2020 compared to DKK 18m in 2019 and DKK 2m in Q4 2020 compared to DKK 11m in Q3 2020
- Insurance premium indexation raised from 1% to 2% from 1 January 2021

#### **Premiums and claims**



#### Profit before tax

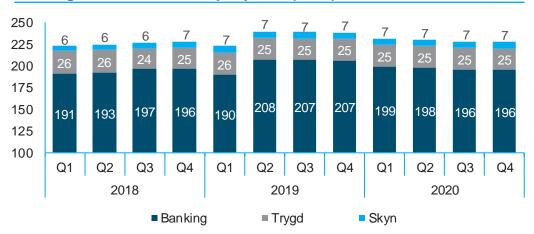


# **Operating costs remaining low**

#### **Comments**

- Operating costs down by DKK 12m YoY and up by DKK 5m QoQ
- Decrease in staff costs (YoY) due to steady fall in number of average FTEs
- Other expenses down by DKK 6.4m YoY mainly due to employee days arranged in 2019 (DKK 3m)

### Average number of employees (FTE)



### QoQ changes in operating costs



### YoY changes in operating costs

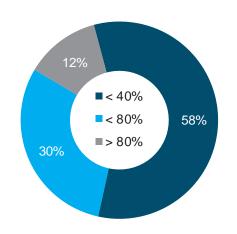


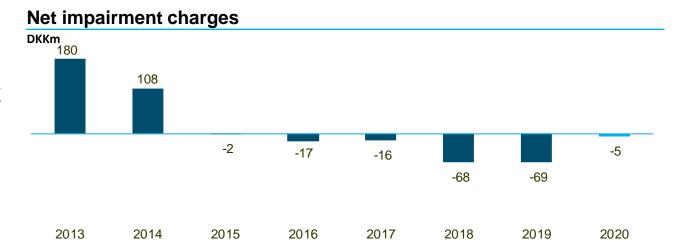
# Impairment charges affected by the COVID-19 health crisis

#### **Comments**

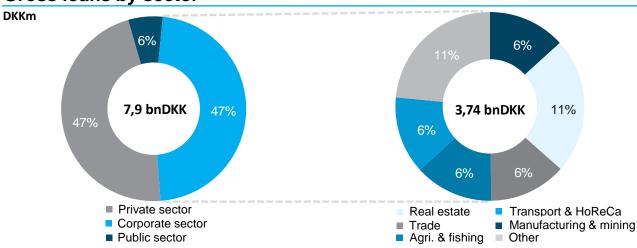
- Net impairment charges were a reversal of DKK 5m in 2020
- Included in the net impairment charges of DKK 5m is a discretionary management estimate of DKK 52m made due to the COVID-19 health crisis:
  - Faroe Islands DKK 31m
  - Greenland DKK 22m

### LTV for housing loans<sup>1</sup>









# Capital position significantly improved due to sale

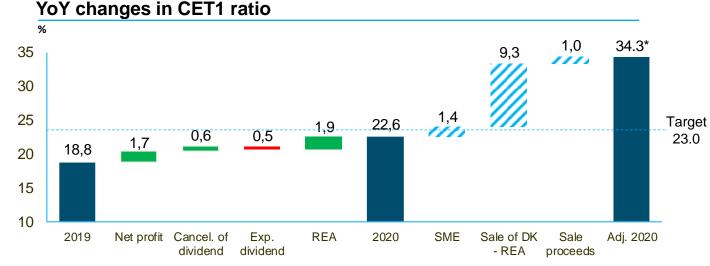
#### **Comments**

- CET1 up by 3.8 pp and total capital ratio up by 4.1 pp YoY
- Cancellation of proposed dividend of DKK 67m for 2019 adds 0.6 pp to the Group's total capital ratio
- Incoming legislation is expected to reduce REA of SME-exposures by DKK 300m (1.4 pp)
- The most significant change in capital ratios is due to REA reduction, i.e. sale of the Danish loan portfolio
- The net gain from the sale was between DKK 70m and 90m (1.0 pp)
- Expected dividend in 2021 2023 of DKK 700m

2021: DKK 450m

2022: DKK 125m

2023: DKK 125m



### **YoY changes in Total Capital Ratio**



# Outlook 2021 - focus on Faroe Islands and Greenland

### **Business volume growth**

- Using EKF to support corporate lending growth
- Robust growth in mortgage-broking volumes, bank loans to personal customers flat
- Increase in insurance income and assets under management
- Risk-weighted assets reduced to less than DKK 7bn

### Moderate growth in operating income

- Growth in lending volume offset by margin pressure
- Rising fee and commission income due to growth in mortgage credit and assets under management
- Increased insurance premium income

### **Operating costs flat**

- Increased staff costs due to salary increases
- Savings on staff costs due to increased efficiency and process optimisation
- Continued increases in IT costs

Impairment charges to remain at a low level

Sale of Danish business, DKK 70-90m (DKK 55-70m after tax)

Net profit expected at DKK 150-200m (2020: DKK 166m)

### Economic outlook (GDP growth)

	2020E	2021F
Faroe Islands <sup>1</sup>	-6.9%	5.5%
Greenland <sup>2</sup>	-0.2%	2.1%

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# Questions?

Árni Ellefsen, CEO

# **Appendices**

- Group
- Banking
- Personal Banking
- · Corporate Banking
- Banking Faroe Islands
- Banking Denmark
- Banking Greenland
- Insurance Trygd
- Development in business volumes
- Credit quality of loan portfolio
- Macro economic overview

# Group

#### Income statement, Group

DKKm	Q1-Q4 2020	Q1-Q4 2019	Index 20/19	Q4 2020	Q3 2020	Q2 2020	Q1 2020	Q4 2019	Q3 2019	Q2 2019	Q1 2019
Net interest income	258	230	112	65	65	65	63	61	56	56	56
Net fee and commission income	60	56	107	16	15	13	16	15	13	13	14
Net insurance income	45	52	86	12	18	12	4	14	15	15	9
Other operating income (less reclassification)	24	33	75	8	6	5	5	10	9	7	7
Operating income	387	371	104	101	104	95	87	99	94	92	86
Operating costs <sup>1</sup>	-238	-250	95	-62	-57	-59	-59	-67	-61	-63	-59
Sector costs	-1	0		0	0	0	0	0	0	0	0
Profit before impairment charges	149	120	124	38	47	36	28	33	33	29	26
Impairment charges, net	5	69	7	10	-2	16	-18	21	5	33	10
Operating profit	154	189	81	48	44	52	10	53	38	62	36
Non-recurring items <sup>2</sup>	0	-5		0	0	0	0	-5	0	0	0
Profit before investment portfolio earnings and tax	154	184	83	48	44	52	10	48	38	62	36
Investment portfolio earnings <sup>3</sup>	-2	-3		1	3	15	-21	-3	-4	-6	11
Profit before tax, continuing operations	152	182	84	49	48	66	-11	46	34	56	47
Profit before tax, discontinued operations	54	78	70	1	35	37	-18	14	16	30	18
Profit before tax, total	206	260	<i>7</i> 9	51	82	103	-30	59	50	86	65
Operating cost/income, %	61	67		62	55	62	68	67	65	68	69
Number of FTE, end of period (excl. discontinued operations)	228	238	96	228	232	228	228	238	238	242	245

<sup>1</sup> Comprises staff costs, administrative expenses and amortisation, depreciation and impairment charges (less reclassification to non-recurring items).

<sup>2</sup> Reclassified from Other operating income, Staff costs and administrative expenses and from Amortisation, depreciation and impairment charges.

<sup>3</sup> Incl. net income from investments accounted for under the equity method (excl. sector shares).

# **Banking**

### Income statement, Banking

DKKm	Q1-Q4 2020	Q1-Q4 2019	Index 20/19	Q4 2020	Q3 2020	Q2 2020	Q1 2020	Q4 2019	Q3 2019	Q2 2019	Q1 2019
Net interest income	258	228	113	65	65	65	63	61	56	56	56
Net fee and commission income	71	67	107	19	18	16	18	18	16	16	17
Other operating income	20	27	76	7	5	4	5	8	7	5	6
Operating income	349	322	109	91	87	85	86	87	80	77	78
Operating cost	-218	-227	96	-58	-52	-53	-55	-60	-56	-57	-55
Sector costs	-1	0		0	0	0	0	0	0	0	0
Profit before impairment charges	130	94	138	33	35	32	31	27	24	21	23
Impairment charges, net	5	69	7	10	-2	16	-18	21	5	33	10
Operating profit	135	163	83	43	32	48	13	48	29	53	33
Non-recurring items	0	-5		0	0	0	0	-5	0	0	0
Profit before investment portfolio earnings and tax	135	158	85	43	32	48	13	43	29	53	33
Investment portfolio earnings	0	0		2	4	15	-20	-2	-4	-6	11
Profit before tax, continuing operations	135	158	85	44	36	62	-8	41	25	48	44
Profit before tax, discontinued operations	54	78	70	1	35	37	-18	14	16	30	18
Profit before tax, total	189	236	80	46	71	99	-26	55	42	78	62
Loans and advances	7,606	7,363	103	7,606	7,501	7,479	7,416	7,363	7,262	7,256	7,178
Deposits and other debt	7,756	8,701	89	7,756	7,531	7,581	7,468	8,701	7,947	8,416	8,358
Mortgage credit	2,375	2,036	117	2,375	2,284	2,121	2,057	2,036	2,116	2,032	2,028
Operating cost/income, %	62	71		63	60	62	64	69	70	73	70
Number of FTE, end of period	196	206	95	196	199	197	195	206	208	210	211

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# **Personal Banking**

#### Income statement, Personal banking

	Q1-Q4	Q1-Q4	Index								
DKKm	2020	2019	20/19	Q4 2020	Q3 2020	Q2 2020	Q1 2020	Q4 2019	Q3 2019	Q2 2019	Q1 2019
Net interest income	136	131	104	34	34	34	33	33	33	32	33
Net fee and commission income	70	59	119	15	17	14	23	12	14	16	17
Other operating income	16	17	98	4	4	2	6	4	4	4	4
Operating income	222	206	108	53	55	51	63	49	51	52	54
Operating cost	-58	-67	87	-15	-13	-16	-15	-20	-16	-16	-16
Sector costs	0	0		0	0	0	0	0	0	0	0
Profit before impairment charges	163	139	118	38	42	35	48	29	35	37	38
Impairment charges, net	-5	11	- 46	3	-4	-2	-2	0	1	10	-1
Operating profit	158	149	106	41	38	33	46	30	36	46	37
Non-recurring items	0	-1		0	0	0	0	-1	0	0	0
Profit before investment portfolio earnings and tax	158	148	107	41	38	33	46	28	36	46	37
Investment portfolio earnings	0	0		0	0	0	0	0	0	0	0
Profit before tax, continuing operations	158	148	107	41	38	33	46	28	36	46	37
Profit before tax, discontinued operations	147	177	83	32	48	39	28	54	38	46	40
Profit before tax, total	305	325	94	73	86	72	74	82	74	92	77
Loans and advances	3,587	3,696	97	3,587	3,581	3,636	3,628	3,696	3,690	3,667	3,654
Deposits and other debt	5,140	4,858	106	5,140	5,144	5,112	4,625	4,858	4,890	4,904	4,670
Mortgage credit	2,074	1,828	114	2,074	2,003	1,872	1,861	1,828	1,743	1,667	1,644
Number of FTE, end of period	80	94	85	80	79	82	79	94	105	104	92

# **Corporate Banking**

#### Income statement, Corporate Banking

	Q1-Q4	Q1-Q4	Index								
DKKm	2020	2019	20/19	Q4 2020	Q3 2020	Q2 2020	Q1 2020	Q4 2019	Q3 2019	Q2 2019	Q1 2019
Net interest income	137	119	115	35	34	35	33	31	30	29	29
Net fee and commission income	17	17	102	5	4	4	4	4	4	4	4
Other operating income	4	6	73	1	1	1	1	2	1	1	1
Operating income	158	141	112	41	40	39	38	37	35	34	35
Operating cost	-18	-14	128	-5	-4	-5	-4	-4	-4	-3	-3
Sector costs	0	0		0	0	0	0	0	0	0	0
Profit before impairment charges	140	127	110	36	36	34	34	33	31	31	31
Impairment charges, net	8	58	14	4	2	17	-15	20	4	24	11
Operating profit	148	184	80	40	38	51	19	54	35	54	42
Non-recurring items	0	0		0	0	0	0	0	0	0	0
Profit before investment portfolio earnings and tax	148	184	80	40	38	51	19	54	35	54	42
Investment portfolio earnings	0	0		0	0	0	0	0	0	0	0
Profit before tax	148	184	80	40	38	51	19	54	35	54	42
Loans and advances	3,974	3,602	110	3,974	3,847	3,831	3,819	3,602	3,534	3,573	3,565
Deposits and other debt	2,607	3,770	69	2,607	2,347	2,469	2,892	3,770	3,018	3,498	3,715
Mortgage credit	301	209	144	301	281	249	196	209	372	364	384
Number of FTE, end of period	16	16	100	16	17	17	17	16	16	16	16

# **Banking – Faroe Islands**

#### Income statement, Faroe Islands

DKKm	Q1-Q4 2020	Q1-Q4 2019	Index 20/19	Q4 2020	Q3 2020	Q2 2020	Q1 2020	Q4 2019	Q3 2019	Q2 2019	Q1 2019
Net interest income	206	187	110	53	51	52	50	49	46	46	46
Net fee and commission income	59	56	104	16	14	13	16	15	14	14	14
Other operating income	17	22	<i>7</i> 5	6	4	3	4	7	6	4	5
Total Operating income	282	265	106	74	70	68	70	71	66	64	65
Operating cost	-190	-197	96	-50	-45	-45	-48	-51	-48	-50	-48
Sector costs	-1	0		0	0	0	0	0	0	0	0
Profit before impairment charges	91	68	134	23	24	22	21	20	18	14	17
Impairment charges, net	-2	36	- 6	11	-6	4	-11	11	3	12	10
Operating profit	89	104	86	34	19	26	10	31	21	27	26
Non-recurring items	0	-5		0	0	0	0	-5	0	0	0
Profit before investment portfolio earnings and tax	89	99	90	34	19	26	10	26	21	27	26
Investment portfolio earnings	0	-2	4	2	3	12	-17	-2	-4	-6	11
Profit before tax	89	97	92	36	22	38	-7	23	16	20	37
Loans and advances	6,670	6,492	103	6,670	6,531	6,422	6,428	6,492	6,508	6,564	6,540
Deposits and other debt	7,037	7,299	96	7,037	6,794	6,935	6,749	7,299	7,135	7,491	7,442
Mortgage credit	1,481	1,275	116	1,481	1,434	1,378	1,323	1,275	1,206	1,146	1,102
Operating cost/income, %	67	74		68	65	67	69	72	73	78	74
Number of FTE, end of period	174	185	94	174	178	178	175	185	188	189	190

# **Banking – Denmark**

#### Income statement, Denmark

	Q1-Q4	Q1-Q4	Index								
DKKm	2020	2019	20/19	Q4 2020	Q3 2020	Q2 2020	Q1 2020	Q4 2019	Q3 2019	Q2 2019	Q1 2019
Net interest income	5	5	90	1	1	1	1	1	1	1	1
Net fee and commission income	1	1	102	0	0	0	0	0	0	0	0
Other operating income	0	0	67	0	0	0	0	0	0	0	0
Total Operating income	6	7	90	1	2	2	2	2	2	2	2
Operating cost	-1	-1	73	0	0	0	0	0	0	0	0
Sector costs	0	0		0	0	0	0	0	0	0	0
Profit before impairment charges	5	6	93	1	2	1	1	1	1	1	2
Impairment charges, net	27	19	142	6	7	13	1	6	5	3	5
Operating profit	32	25	131	8	9	14	2	7	6	5	7
Non-recurring items	0	0		0	0	0	0	0	0	0	0
Profit before investment portfolio earnings and tax	32	25	131	8	9	14	2	7	6	5	7
Investment portfolio earnings	0	0		0	0	0	0	0	0	0	0
Profit before tax, continuing operations	32	25	131	8	9	14	2	7	6	5	7
Profit before tax, discontinued operations	54	78	70	1	35	37	-18	14	16	30	18
Profit before tax, total	87	103	85	9	43	51	-16	21	23	35	24
Loans and advances	29	28	104	29	23	20	28	28	55	46	62
Deposits and other debt	58	55	106	58	48	43	39	55	58	63	58
Mortgage credit	100	115	87	100	102	103	105	115	278	280	291
Operating cost/income, %	15	18		7	16	18	17	15	29	16	13
Number of FTE, end of period	1	1	100	1	1	1	1	1	1	1	1

# **Banking – Greenland**

#### Income statement, Greenland

DKKm	Q1-Q4 2020	Q1-Q4 2019	Index 20/19	Q4 2020	Q3 2020	Q2 2020	Q1 2020	Q4 2019	Q3 2019	Q2 2019	Q1 2019
Net interest income	47	36	129	11	12	12	12	11	9	8	8
Net fee and commission income	11	9	125	3	3	3	2	2	2	2	2
Other operating income	3	4	80	1	1	1	1	1	1	1	1
Total Operating income	61	50	124	16	16	15	15	14	12	12	11
Operating cost	-28	-29	95	-7	-7	-7	-7	-8	-8	-7	-6
Sector costs	0	0		0	0	0	0	0	0	0	0
Profit before impairment charges	34	20	165	8	9	8	8	6	5	5	5
Impairment charges, net	-20	14		-8	-4	-1	-7	4	-3	18	-5
Operating profit	14	35	40	1	5	7	1	10	2	22	0
Non-recurring items	0	0		0	0	0	0	0	0	0	0
Profit before investment portfolio earnings and tax	14	35	40	1	5	7	1	10	2	22	0
Investment portfolio earnings	0	2		0	1	3	-3	0	0	0	0
Profit before tax	13	36	37	0	6	10	-3	10	3	23	1
Loans and advances	908	795	114	908	918	1,039	1,006	795	690	643	621
Deposits and other debt	661	1,299	51	661	659	611	736	1,299	730	865	892
Mortgage credit	795	646	123	795	748	639	629	646	632	606	635
Operating cost/income, %	45	59		45	43	47	45	58	61	58	57
Number of FTE, end of period	21	20	107	21	20	18	19	20	20	20	21

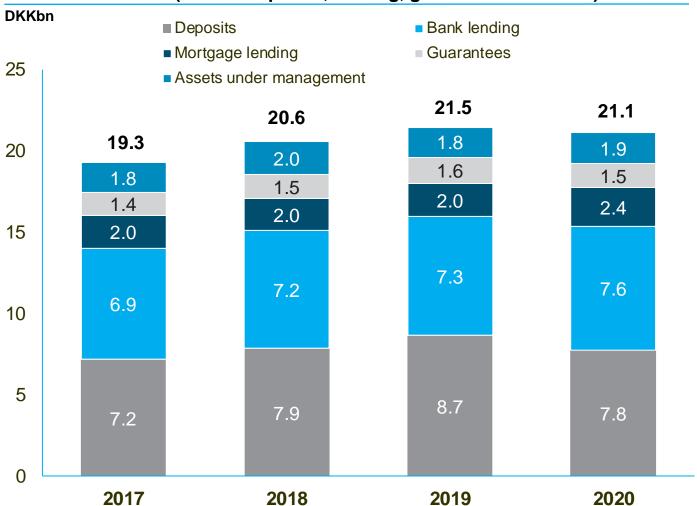
# **Trygd**

#### Income statement, Trygd

DKKm	Q1-Q4 2020	Q1-Q4 2019	Index 20/19	Q4 2020	Q3 2020	Q2 2020	Q1 2020	Q4 2019	Q3 2019	Q2 2019	Q1 2019
Premium income, net of reinsurance	121	113	107	30	31	30	30	28	29	28	27
Claims, net of reinsurance	-84	-69	122	-23	-14	-18	-29	-17	-17	-15	-19
Net insurance income	37	44	84	7	16	12	1	11	12	13	8
Net income from investment activities	-1	-1		0	0	0	-1	0	0	0	0
Operating income	35	43	83	7	16	12	0	11	11	13	8
Operating cost	-23	-25	91	-5	-6	-6	-6	-7	-6	-7	-6
Profit before tax	12	18	70	2	11	6	-6	4	6	6	2
Combined ratio	89	84		93	65	81	116	85	80	78	93
Claims ratio	70	61		76	46	60	97	60	60	54	72
Number of FTE, end of period	25	25	100	25	25	24	25	25	22	24	26

# **Developments in business volumes**

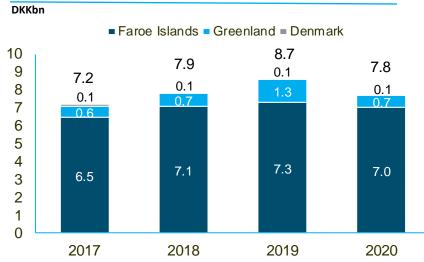
### **Business volumes (sum of deposits, lending, guarantees and AUM)**



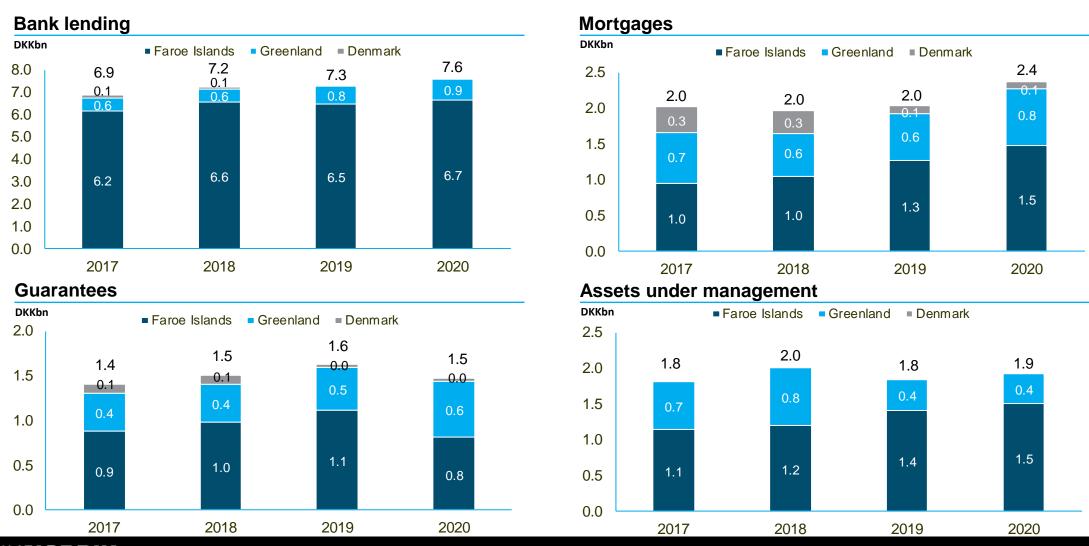
#### **Comments**

- Improved agreement with DLR has reduced guarantees with more than DKK 400m in 2020
- Significant increase in guarantees for corporate sector in 2020

### **Deposits**



# **Development in business volumes**



# Credit quality of the loan portfolio

## Credit classification according to the Danish FSA's method

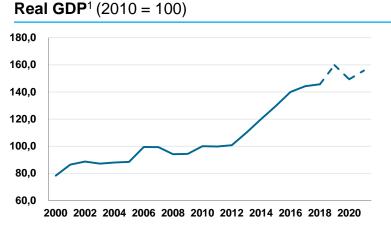
	Q3 2020			Q4 2020			
	<b>₹7.5 DKKm</b>	>7.5 DKKm	Total	<b>₹7.5 DKKm</b>	>7.5 DKKm	Total	Change
Portfolio without weakness	1,258	3,897	5,155	1,264	4,072	5,337	182
Portfolio with some weakness	3,570	1,933	5,503	3,557	2,057	5,614	111
Portfolio with weakness	100	134	234	104	200	305	71
- here of unsecured	14	49	64	17	48	65	1
- impairments	46	64	109	44	68	113	3
Portfolio with OIE	265	161	427	255	218	473	46
- here of unsecured	113	108	222	97	124	221	-1
- impairments	119	106	224	101	100	201	-23
Portfolio without individ. classification	58	51	109	64	18	82	-26
Total	5,252	6,176	11 <i>,</i> 427	5 <b>,24</b> 5	6,566	11,810	383

### Total loan portfolio (Gross exposure) includes

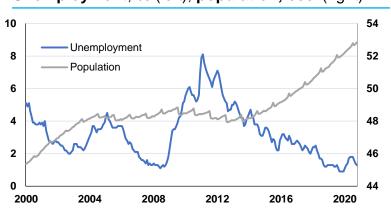
- Loans and advances
- Credits
- Unused credits
- Guarantees

# The Faroese economy

The Faroese economy has seen significant growth in the past decade to the point where GDP per capita in 2019 surpassed that of Denmark. The main drivers of growth have been pelagic fisheries and aquaculture. The economy has also seen significant growth in its tourism industry until the COVID-19 pandemic. The Faroese economy has remained resilient throughout 2020 and is expected to rebound solidly in 2021.



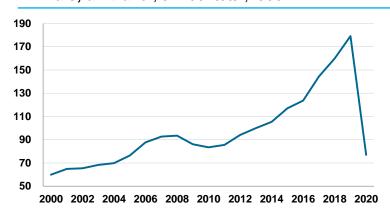
Unemployment, % (left); population, 000' (right)



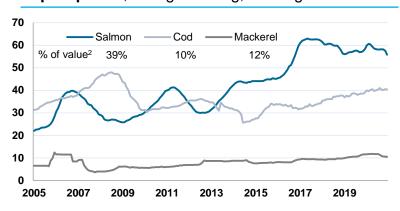
**Exports**, rolling 12m (Dec 2010 = 100)



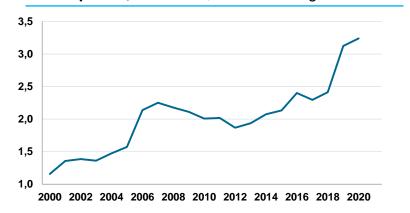
Arrivals, air travel, annual total, '000



Export prices, rolling 12m avg, DKK/kg



House prices, Tórshavn, annual average



<sup>1)</sup> Nominal GDP deflated by annual rate of inflation. 2019 estimated, 2020 and 2021 forecasts

<sup>&</sup>lt;sup>2)</sup> Species' export value as percentage of total export value during last 12 months Sources: Statistics Faroe Islands, the Faroese Economic Council, BankNordik

# The Greenlandic economy

The Greenlandic economy has grown steadily over the last decade, mainly driven by an increase in export volumes and prices. Greenland's economic cycles are stabilised by the fact that the Danish block grant accounts for about a third of its public sector budget. The country has significant opportunities for future growth in its upcoming airport capacity expansion and the nascent mining industry. The main challenges to growth are structural unemployment and a shortage of skilled labour.

